



British Furniture
Manufacturers
TRADE ASSOCIATION ASSOCIATE MEMBER

AX

Microsoft
Dynamics

Microsoft Dynamics AX

Product Configurator for the Furniture Industry

Microsoft Dynamics AX Product Configurator

Your customers should always have peace of mind that the information required to meet their needs has been captured in a straightforward, professional manner and that the product they seek is exactly what they will get.

You may be faced with a daunting problem. Items you sell can be configured in many thousands of variations – size, colour, fabric, frame, material for example - and you receive hundreds of orders each day. Having the time to even identify sales order errors could be impossible, let alone fixing the mistake. Getting the order right first time is a challenge in itself and is the prime reason for rejected deliveries, rework and lost profit.

Sales orders should be taken quickly and efficiently creating real-time pricing and quoting options with recommendations. The ability to tell your customer, based on the known constraints and the availability of stock - almost to the day - when their order will be ready is a valuable asset.

Within Microsoft Dynamics AX lies a fully integrated enterprise wide set of Product Configuration tools. Their purpose is to simplify the customers ordering experience and provide a truly professional environment in which to capture orders rapidly and with accuracy.

Using Microsoft Dynamics AX web services, orders can be created and placed directly by the customer - should you wish. Taking orders using this approach will lessen error on your part, whilst reducing sales order processing time. Each new order is given 'an on the spot' available to promise (ATP) date based on known constraints.

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Microsoft Partner
Gold Enterprise Resource Planning

Features:

Configuration templates upon which to base new items

Price banding

Image loading

No coding needed

Automatic item number creation

Reusable definitions

Configurations on the fly

Available to promise dates

Rules based

You define the questions and answers

Only sell what you want your staff to sell

Automatic BOM and Route creation based on selections

Automatic production & purchase order creation based on choices and stock availability

It is exasperating and problematic when each set of variants require an individual part number. Not only is this overwhelming and time consuming, is it also unnecessary and a waste of that time. Microsoft Dynamics AX Product Configurator simplifies and streamlines the identification of variants needed to complete a specific order.

Microsoft Dynamics AX has been rebuilt on the premise that the user experience should be visual, simple to use and fully integrated within the fabric of the Microsoft Dynamics AX ERP infrastructure based on common industry necessities. Interfacing Product Configurator to CAD systems serves to enhance the experience and Syscom, being partners of several CAD system providers, can provide direct integration. You simply need to define the rules and definitions you require and it is ready to use within your business. BOM and Routing instructions are created automatically by your configuration choices, and so are the respective production purchase orders you need based on stock availability and item demand patterns.

You are limited only by your imagination, since Product Configurator has no constraint boundaries. If you need a series of conditions or formula to be added, it can be done easily without any assistance from Syscom. However, we will always be there to help with your requirements if necessary.

Microsoft Dynamics AX Product Configurator provides the means with which to control endless numbers and product configurations in a highly sophisticated and controlled manner. This takes away any misconception as to what has been ordered. More importantly, your customers have everything they need to make a quick buying decision, and as a result, you keep those all important customer satisfaction levels high.

Related Products

